



EMPLOYEES like Ed Ruehl, Engineering (standing, left) support community activities through giving their personal time and service. Ed's mighty proud of his Class D Knot Hole team.

COMMUNITY RELATIONS — our Company as a neighbor

BOTH as a company and as individual employees we accepted willingly our responsibilities as neighbors and promoted good relations with nearby communities. Together, we made a joint contribution of \$17,167 in response to the area wide United Appeal drive last September. Through the use of our Company emergency equipment we continued to give aid to nearby communities in times of disaster.

Local Purchases

COMMUNITY RELATIONS is a continuous thing, however, and are not restricted to times of emergency. Thus, in our daily work routine we try our best to maintain a position of good will and respect. Our Purchasing department, for example, encourages local companies to "give us a price" on goods and services we need. As a result, we spent \$6,875,000 with merchants in this area, thereby contributing to their business success.

Although not always acting as

representatives of our Company, many of our people have contributed their services at different times throughout the year to schools, clubs and organizations in close-by towns. These services have ranged from formal addresses explaining our industry at meetings of local civic groups to acting as advisors for high school students contemplating a career in science; from serving as judges at a Science Fair to holding office in the various professional associations in this area. Moreover, our communities are supported by our employees in noteworthy activities extending from Scouting and Little League Baseball to municipal government.

Of course, each of us, as an employee of our Company, is engaged in community relations. The people who live next to us, our families, associates and friends, all regard us as a representative of our Company. As such, we play an important role in fostering good will.